

DSA NEWS BRIEFS

DSA To Certify And Accredite FiXs Members' Technology

Process to Ensure Highest Level of Information Security in the Government's Cross-Credentialing Network

DSA has been selected to conduct both the initial and periodic Risk and Security Compliance Assessments of all member companies belonging to the Federation for Identity and Cross-Credentialing Systems (FiXs).

"The FiXs Executive Board selected DSA to perform the certification and accreditation work because of our successful track record in information security," explained Robert Haas, DSA's Director, Network and Information Assurance Practice. "Our expertise includes risk management, security compliance assessments, application and network security design, implementation and validation, secure operations, and continuity of operations planning."

DSA, a founding member of the Federation, will assess each FiXs member prior to joining the network to ensure that their network, physical, and personnel security processes and safeguards adhere to the various government and industry standards as well as the FiXs requirements, Haas explained.

FiXs is a not-for-profit consortium of companies, working in conjunction with the Department of Defense (DoD), to provide a trusted identity management solution that is HSPD-12 and FIPS-201 compliant.

An important benefit of the FiXs network is that it eliminates the need for an individual to maintain multiple credentials in order to gain access to facilities, from both a logical and physical standpoint.

Two outstanding Hazelton High School (PA) student athletes, Keiser Zamora and Rachel Wisemiller, are the 2006 recipients of \$1,000 scholarships. These scholarships are awarded each year in memory of DSA founder and former Vice President, Thomas Scambia.

New AVP for Business Operations Named

Joining DSA as Assistant Vice President for Business Operations, Rob L. Russell will oversee the company's security and contracts administrative functions as well as the Fairfax business unit's marketing and recruiting efforts.

"We are delighted to have Rob on DSA's executive team," said Doug Wagoner, DSA Senior Vice President. "He is a recognized leader in our



Rob L. Russell

marketplace and has a wealth of business and product development experience."

Immediately prior to joining DSA, Rob served as Assistant Vice President for ChoicePoint Government Services. He holds a B.A. in History and a Master of

Business Administration from The College of William and Mary, Williamsburg, VA.

Former GSA Deputy Commissioner Elected to DSA Federal Advisory Board

Fran Pierce, President and CEO, announced the recent election of Charles A. Self, President of The Self Group, L.L.C., to the company's Federal Advisory Board of Directors.

Self established his consulting practice in August 2003 upon retiring from the Federal government after 34 years of public service. As a consultant, he assists companies in growing their information technology business within the Federal sector.

In his last government position, he served as the Deputy Commissioner of the General Services Administration's (GSA) Federal Technology Service. This \$7 billion government enterprise is comprised of 1,500 associates providing private sector telecommunications and information technology products, services, and solutions to Federal agencies.

DSA Facilitates First Responders' Pilot Project

Joining with IBM and the National Regional Response Center, DSA is facilitating a pilot project to implement a suite of collaborative tools to aid first responders during the upcoming hurricane season. The system, fittingly called Rapid Response, has four main components: incident reporting, directory synchronization across disparate organizations, collaboration tools, and situational awareness via global positioning.



Christopher Waltsak

Client Success story published - Data Center Migration

A global research-driven pharmaceutical company was closing two existing data centers and opening a new, centralized facility 500 miles away. The company wanted to implement full disaster recovery for all equipment, critical applications and upgraded hardware and software.



Ted Takvorian

DSA provided its client with a proven methodology and customized the change control procedures based on the client's environment, implementing the plan over a 10-month period. The project met the budgeted expenses and expected timeframe.

The return on investment for the client included meeting its goals and leaping ahead of its competition while enabling its internal businesses to realize significant cost savings and maintain daily operations.

To request a copy of the Data Center Migration, A Client Success Story, email Michelle at chandlern@dsainc.com.

President's Message



DSA has been serving our customers for over 42 years. In the course of reflecting on the tremendous change and growth DSA has undergone in these four decades, we look forward with excitement to supporting our clients' needs, no

matter where technology or business takes them, for many decades to come.

Customer satisfaction is a core value for DSA. In order to know what we are doing well for our customers, assess customer perception regarding our service offerings, and identify areas where we can improve, DSA has once again engaged a professional consulting company to conduct a customer survey. Employees will also be surveyed regarding their view of the customers' level of satisfaction.

The survey results are expected to be available next quarter for our review and action. If you are one of those contacted, thank you for taking the time to respond. Your feedback is critically important to us.

As we complete the first half of 2006, we are on track to fulfill the strategic objectives we set for the company at our Business Leadership Council meeting in March.

With the heat, humidity, and thunderstorms of summer in full swing, I offer you my best wishes for a happy and safe vacation season for you and your families.

Frances R. Leice

www.dsainc.com

DSANews is published by DSA, Inc.
Eight Interplex Drive, Suite 209, Trevose, PA 19053-6980
tel: 215-245-4800 • fax: 215-245-4375
© 2006 Data Systems Analysts, Inc.



Doug Wagoner Testifies Before House Committee, July 13, 2006

DISA Extends NCES Contract

The Defense Information Systems Agency (DISA) has awarded two expansions to the company's contract supporting DISA's Net-Centric Enterprise Services (NCES) Program office. The value of these expansions is approximately \$1.7M. This is in addition to the \$4.2M contract renewal last fall that continued DSA's NCES program support.

DSA Develops Collaboration Portal

Supporting the Program Executive Office for Command Control and Communications Tactical (PEO C3T) with its "Army Battle Command and Enablers System of Systems" (ABCESS) test, DSA provided the rapid development of



Lynn Retterer

a collaboration portal. This test event was used to gather data in support of a full rate production decision for the Joint Network Node-Network (JNN-N). The DSA team developed a web site within one week that enables commanders and participants testing the C3T products to collaborate on incident reports and share documents such as exercise comments, executive summaries and operational orders.

TELLING DSA'S STORY

- ▶ "National Gateway System Spreads the Word", *SIGNAL magazine*, March 2006
- ▶ Doug Wagoner interviewed on *World Business Review*, April, 2006
- ▶ "Identity Network: Government and Industry Cooperate on Interoperable System to Verify Employees." *MIT magazine*, MIT 10.3
- ▶ CEO Profile: Fran Pierce, *Bucks County Courier Times*, May 17, 2006
- ▶ Doug Wagoner Speaks at TechNet Mid America, July 19, 2006

UPCOMING TRADE SHOWS

- ▶ AFCEA TechNET Mid America - July
- ▶ FBC Technology Showcase - August

AWARDS & RECOGNITION

- ▶ CEO Fran Pierce Named to PA's 2006 "Best 50 Women in Business"
- ▶ CEO Fran Pierce, Finalist for 2006 E&Y "Entrepreneur of the Year in Technology"
- ▶ Michelle Chandler Honored as Industry "Rising Star" by the Healthcare Businesswomen's Association (HBA)
- ▶ Michelle Chandler Elected to the Board of HBA Greater Philadelphia Chapter as Corporate Liaison
- ▶ CEO Fran Pierce Selected for Vistage Member Advisory Board for the Mid-Atlantic region
- ▶ CEO Fran Pierce Joins Regional Board of Directors for TD Banknorth's Mid-Atlantic Division



Eight Neshaminy Interplex, Suite 209
Trevose, PA 19053-6980